



Annual Report
April 30, 2023

The Acquirers Fund
Ticker: ZIG

The Acquirers Fund

TABLE OF CONTENTS

| | Page |
|---|-------------|
| Letter to Shareholders | 1 |
| Performance Summary | 5 |
| Portfolio Allocation | 6 |
| Schedule of Investments | 7 |
| Statement of Assets and Liabilities | 9 |
| Statement of Operations | 10 |
| Statements of Changes in Net Assets | 11 |
| Financial Highlights | 13 |
| Notes to Financial Statements | 14 |
| Report of Independent Registered Public Accounting Firm | 22 |
| Trustees and Officers | 24 |
| Expense Example | 27 |
| Approval of Advisory Agreements & Board Considerations | 29 |
| Review of Liquidity Risk Management Program | 34 |
| Federal Tax Information | 35 |
| Information About Portfolio Holdings | 35 |
| Information About Proxy Voting | 35 |
| Frequency Distribution of Premiums and Discounts | 36 |

The Acquirers Fund

LETTER TO SHAREHOLDERS

April 30, 2023 (Unaudited)

Fellow investors,

This is the 2023 annual letter for The Acquirers Fund (“ZIG” or the “Fund”). The information in this letter relates to the time from May 1, 2022 through April 30, 2023 (the “current fiscal period”).

The Fund seeks to hold a variety of U.S.-listed stocks with the best risk/return characteristics among those with the lowest potential for total loss. Our objective is not to maximize returns, but to maximize returns for the risks taken while attempting to avoid total losses.

We’re not trying to find the best businesses. We seek the companies at the deepest discount from a conservative valuation and the financial strength to survive come what may. This is deep value investing.

Business and investing are inherently risky. The returns we earn are compensation for bearing the usual risks of equity. In the ordinary course of business, equity gets the residual after all other obligations are met. In a liquidation, equity stands last in line. Our objective is to be well compensated for the risks we bear, and to avoid obvious, uncompensated risks.

One simple way to do this is to avoid stocks with the qualities that have in the past led to total losses. The most common ones have been too much debt; a reliance on outside financing; a pennies-in-front-of-a-steam-roller business model; and managers who make money off shareholders, not with them.

Another simple way at the portfolio level is to avoid leverage, excessive concentration, or overpaying. When we make changes to the portfolio we will always seek to incrementally improve its risk/return potential.

Our investment process begins with the *Acquirer’s Multiple*[®], our name for the rough valuation method used by financial acquirers seeking to buy businesses whole. We seek operating businesses at a price for the enterprise that implies expectations for future profitability lower than the business has delivered in the past. We want businesses with a long operating history materially better than the market’s expectations. Our goal is to find those at the widest differential between the market’s expectations and historical results. In doing so we are making an educated guess that the future looks something like the past. When that is not true, we will make mistakes.

A business has value only to the extent it is economically profitable. Economic profitability is more than accounting profitability. It is the business’s profitability adjusted for the opportunity cost of the capital used to produce those profits. It is the amount a business earns over and above other, alternative uses of capital. The higher the business’s economic profitability over the full business cycle the greater the value of the business.

The Acquirers Fund

LETTER TO SHAREHOLDERS

April 30, 2023 (Unaudited) (Continued)

Stable or growing economic profits evidence a competitive advantage. Stability also makes it easier, or even possible, to estimate a value for the business. These businesses are rare, and worth a premium to the average business. Most businesses earn returns that are far from stable. They are less likely to possess a competitive advantage. They are also harder to value. Any estimate of their value must be wider to accommodate both good times and bad. These businesses tend to trade cyclically—they may trade at a premium at the top of the cycle and at a discount at the trough. This is both an opportunity and a risk, necessitating a deeper discount and a bigger upside—two sides of the same coin.

We are agnostic to the cyclicity or otherwise of a business. We prefer stable or growing economic profitability, but at a price—one that implies lower expectations. If another, more cyclical stock offers a better risk/return potential, we'll favor it. In either case, we want businesses that can earn more than their cost of capital over the full business cycle, and we want to buy them when their cost of capital is high—when they're cheap.

We seek to pay a price that implies a reasonable margin for error for the business. To further minimize the impact of valuation errors, we prefer well-capitalized companies with resilient businesses that generate free cash flows, and managers who put those cash flows to their highest and best use—reinvestment, buybacks, dividends, returns of capital, or acquisitions.

We sell when stocks approach fair value, we find a better opportunity, or we err in our initial estimate of the stock's prospects. We have made, and expect to continue to make, many sales for the third reason. We believe the tax treatment of the exchange-traded fund (ETF) structure makes this buy-and-sell strategy more favorable on an after-tax basis than a comparable buy-and-hold strategy in a managed account, mutual fund, or limited partnership.

Stocks become deeply discounted only when there is some contention about their prospects. The more contentious the future, the deeper the discount. In many instances the market will be right, and we will be wrong. All investing is balancing the magnitude and frequency of gains with the magnitude and frequency of losses. We seek a wide margin of safety to deliver enough return when we are right and to limit the losses when we are wrong.

We apply risk-management principles drawn from both qualitative and quantitative value investment. Qualitatively, we adhere to the principles of traditional value investment codified by Benjamin Graham. We seek a margin of safety in three ways:

1. a durable business capable of generating sufficient free cash flows to justify the capital invested in it,

The Acquirers Fund

LETTER TO SHAREHOLDERS

April 30, 2023 (Unaudited) (Continued)

2. a deep discount to a conservative valuation, and
3. appropriate capitalization.

The objective of the quantitative value approach is to limit behavioral errors and cognitive biases. We draw from a consistent opportunity set to prevent style drift, diversify the portfolio, restrict position sizes, and regularly rebalance to prevent any holding becoming too big relative to the rest of the portfolio.

Finally, we concentrate into our best ideas. We hold about thirty positions, reweighted equally at each quarterly rebalance. There are other ways to determine position sizes, but we believe they introduce false precision and potentially oversized mistakes. Our goal is mistake and regret minimization.

The *Acquirer's Multiple*[®] valuation spread measures the difference between the median valuations of the cheapest decile (ten percent) and the investable universe of stocks. The cheapest decile has remained stubbornly wide relative to the median stock in our universe. The spread blew out again in the current fiscal period to peak at the end of February 2023. It closed at the end of the period at the third widest reading in the data. At the time of writing, it remains wider than at any other time before the end of June 2022, including the peak of the 2000 Dot Com bubble, and the trough of the 2009 Global Financial Crisis. The positions in the Fund have endured this headwind since inception. If and when the valuations in the cheapest decile begin to close, the Fund should enjoy a tailwind.

We don't invest with any overarching themes or macro views. No one can predict the direction of the market. It can go up or down a lot. How much is unknowable. Sometimes business will slow and multiples compress, and sometimes business will accelerate, and multiples expand. It is unforeseeable, out of our control, and best ignored or assumed. Our aim is to hold a sufficiently diversified portfolio of businesses with the lowest risk of total loss. They'll have long operating histories evidencing economic returns. We seek a wide differential between the market's expectations and the business's historical results. We will regularly rebalance towards those with best risk/reward properties. Our guiding objective is to avoid total losses.

Fund and Individual Stock Performance

For the current fiscal period the Fund gained 7.12 percent on a market price basis and 7.16 percent at NAV. For comparison purposes, the S&P 500 Index[®], on a total return basis, gained 2.66 percent. The Fund's best performing positions were Meta Platforms, Inc. - Class A (META) (50.6 percent), Builders FirstSource, Inc. (BLDR) (39.4 percent) and Southern Copper Corporation (SCCO) (17.0 percent) while the three

The Acquirers Fund

LETTER TO SHAREHOLDERS

April 30, 2023 (Unaudited) (Continued)

worst performers were United Therapeutics Corporation (UTHR) (-20.3 percent), Virtu Financial, Inc. - Class A (VIRT) (-17.6 percent), and United States Steel Corporation (X) (-15.5 percent).

Thank you for investment in the Acquirers Fund. We look forward to a continued resurgence for value.

Yours sincerely,

The Acquirers Fund

Tobias E. Carlisle
Principal and Founder
Acquirers Funds, LLC

Must be preceded or accompanied by a prospectus.

The Acquirers Fund is distributed by Quasar Distributors, LLC.

Past Performance does not guarantee future results.

Investing involves risk, including the possible loss of principal. Shares of any ETF are bought and sold at market price (not NAV) and may trade at a discount or premium to NAV. Shares are not individually redeemable from the Fund and may only be acquired or redeemed from the Fund in creation units. Brokerage commissions will reduce returns. Companies with high yield or payout ratio may underperform other securities in certain market conditions and reduce or discontinue paying dividends entirely. Investments in foreign securities involve political, economic and currency risks, greater volatility and differences in accounting methods. These risks are greater for emerging markets investments. Investments in mid-cap companies may involve less liquidity and greater volatility than larger companies.

Market returns are based on the primary exchange's official close price at 4:00 p.m. Eastern time and do not represent the returns you would receive if you traded shares at other times.

Cash Flow is the net amount of cash and cash-equivalents transferred into and out of a business.

S&P 500® Index is a widely recognized capitalization-weighted index of 500 common stock prices in U.S. companies.

It is not possible to invest directly in an index.

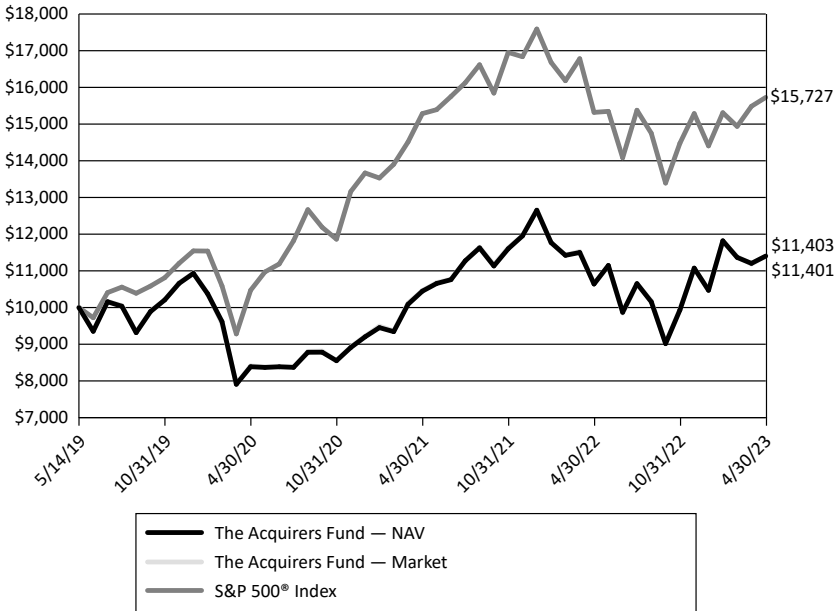
For a complete list of Fund holdings please see the Schedule of Investments. Fund holdings and sector allocations are subject to change and should not be considered a recommendation to buy or sell any security.

The Acquirers Fund

PERFORMANCE SUMMARY

(Unaudited)

Growth of \$10,000



Average Annual Returns April 30, 2023

| | 1 Year | 3 Years | Since Inception (5/14/2019) |
|-----------------------------|--------|---------|--------------------------------|
| The Acquirers Fund - NAV | 7.16% | 10.78% | 3.37% |
| The Acquirers Fund - Market | 7.12% | 10.68% | 3.36% |
| S&P 500® Index | 2.66% | 14.52% | 12.10% |

This chart illustrates the performance of a hypothetical \$10,000 investment made on May 14, 2019 and is not intended to imply any future performance. The returns shown do not reflect the deduction of taxes that a shareholder would pay on Fund distributions or the redemption of Fund shares. The chart assumes reinvestment of capital gains and dividends.

The performance data quoted represents past performance. Past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than the performance quoted. Short-term performance, in particular, is not a good indication of the Fund's future performance, and an investment should not be based solely on returns. For the most recent month end performance, please visit the Fund's website at www.acquirersfund.com. The gross expense ratio as of the prospectus dated August 31, 2022 was 0.89%.

The Acquirers Fund

PORTFOLIO ALLOCATION

As of April 30, 2023 (Unaudited)

| Sector | Percentage of Net Assets |
|---------------------------------------|-----------------------------|
| Energy | 23.8% |
| Financial | 16.8 |
| Consumer, Non-cyclical | 16.8 |
| Industrial | 13.3 |
| Consumer, Cyclical | 13.0 |
| Technology | 6.4 |
| Basic Materials | 6.0 |
| Communications | 3.8 |
| Other Assets in Excess of Liabilities | 0.1 |
| Short-Term Investments (a) | <u>0.0</u> |
| Total | <u><u>100.0%</u></u> |

(a) Represents less than 0.05% of net assets.

The Acquirers Fund

SCHEDULE OF INVESTMENTS

April 30, 2023

| Shares | Security Description | Value |
|---------------------------------------|---|------------------|
| COMMON STOCKS — 99.9% | | |
| Basic Materials — 6.0% | | |
| 16,246 | CF Industries Holdings, Inc. | \$ 1,162,889 |
| 48,473 | United States Steel Corporation | 1,109,062 |
| | | <u>2,271,951</u> |
| Communications — 3.8% | | |
| 6,019 | Meta Platforms, Inc. - Class A (a) | 1,446,486 |
| Consumer, Cyclical — 13.0% | | |
| 15,343 | Best Buy Company, Inc. | 1,143,360 |
| 3,733 | Domino's Pizza, Inc. | 1,185,115 |
| 12,347 | D.R. Horton, Inc. | 1,355,948 |
| 10,046 | Williams-Sonoma, Inc. | 1,215,968 |
| | | <u>4,900,391</u> |
| Consumer, Non-cyclical — 16.8% | | |
| 5,064 | Amgen, Inc. | 1,214,043 |
| 56,265 | Corcept Therapeutics, Inc. (a) | 1,267,651 |
| 15,151 | Hologic, Inc. (a) | 1,303,138 |
| 5,349 | United Therapeutics Corporation (a) | 1,230,965 |
| 3,951 | Vertex Pharmaceuticals, Inc. (a) | 1,346,224 |
| | | <u>6,362,021</u> |
| Energy — 23.8% | | |
| 9,117 | Arch Resources, Inc. | 1,114,553 |
| 114,276 | Comstock Resources, Inc. | 1,314,174 |
| 26,787 | Matador Resources Company | 1,313,367 |
| 44,380 | Northern Oil and Gas, Inc. | 1,472,085 |
| 45,657 | SM Energy Company | 1,282,048 |
| 244,909 | Southwestern Energy Company (a) | 1,271,078 |
| 35,568 | Warrior Met Coal, Inc. | 1,229,586 |
| | | <u>8,996,891</u> |
| Financial — 16.8% | | |
| 35,110 | American Equity Investment Life Holding Company | 1,353,139 |
| 10,355 | Evercore, Inc. - Class A | 1,181,195 |
| 21,144 | SEI Investments Company | 1,245,593 |
| 11,089 | T. Rowe Price Group, Inc. | 1,245,627 |
| 67,072 | Virtu Financial, Inc. - Class A | 1,344,794 |
| | | <u>6,370,348</u> |

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

SCHEDULE OF INVESTMENTS

April 30, 2023 (Continued)

| Shares | Security Description | Value |
|--|---|----------------------|
| COMMON STOCKS — 99.9% (Continued) | | |
| Industrial — 13.3% | | |
| 14,432 | Builders FirstSource, Inc. (a) | \$ 1,367,721 |
| 259,202 | GrafTech International, Ltd. | 1,220,841 |
| 21,332 | Louisiana-Pacific Corporation | 1,274,374 |
| 16,477 | Mueller Industries, Inc. | <u>1,183,872</u> |
| | | <u>5,046,808</u> |
| Technology — 6.4% | | |
| 20,557 | Micron Technology, Inc. | 1,323,049 |
| 6,635 | Texas Instruments, Inc. | <u>1,109,372</u> |
| | | <u>2,432,421</u> |
| | TOTAL COMMON STOCKS (Cost \$36,818,576) | <u>37,827,317</u> |
| SHORT-TERM INVESTMENTS — 0.0% (b) | | |
| | First American Government Obligations Fund - | |
| 5,000 | Class X, 4.72% (c) | 5,000 |
| 5,000 | First American Treasury Obligations Fund - Class X, 4.76% (c) | <u>5,000</u> |
| | TOTAL SHORT-TERM INVESTMENTS (Cost \$10,000) | <u>10,000</u> |
| | TOTAL INVESTMENTS (Cost \$36,828,576) — 99.9% | 37,837,317 |
| | Other Assets in Excess of Liabilities — 0.1% | <u>25,000</u> |
| | NET ASSETS — 100.0% | <u>\$ 37,862,317</u> |

Percentages are stated as a percent of net assets.

(a) Non-income producing security.

(b) Represents less than 0.05% of net assets.

(c) Rate shown is the annualized seven-day yield as of April 30, 2023.

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

STATEMENT OF ASSETS AND LIABILITIES

April 30, 2023

ASSETS

| | |
|---|-------------------|
| Investments in securities, at value (Cost \$36,828,576) | \$ 37,837,317 |
| Cash | 26,601 |
| Dividends and interest receivable | <u>25,906</u> |
| Total assets | <u>37,889,824</u> |

LIABILITIES

| | |
|-------------------------------|---------------|
| Management fees payable | <u>27,507</u> |
| Total liabilities | <u>27,507</u> |

NET ASSETS \$ 37,862,317

Net Assets Consist of:

| | |
|--|----------------------|
| Paid-in capital | \$ 50,523,760 |
| Total distributable earnings (accumulated deficit) | <u>(12,661,443)</u> |
| Net assets | <u>\$ 37,862,317</u> |

Net Asset Value:

| | |
|--|---------------|
| Net assets | \$ 37,862,317 |
| Shares outstanding ^ | 1,350,000 |
| Net asset value, offering and redemption price per share | \$ 28.05 |

^ No par value, unlimited number of shares authorized.

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

STATEMENT OF OPERATIONS

For the Year Ended April 30, 2023

INCOME

| | |
|-------------------------------|----------------|
| Dividends | \$ 822,784 |
| Interest | <u>292</u> |
| Total investment income | <u>823,076</u> |

EXPENSES

| | |
|---|-----------------------|
| Management fees | <u>351,466</u> |
| Total expenses | <u>351,466</u> |
| Net investment income (loss) | <u>471,610</u> |

REALIZED AND UNREALIZED GAIN (LOSS) ON INVESTMENTS

Net realized gain (loss) on:

| | |
|---------------------------|-------------|
| Investments | (7,783,975) |
| In-kind redemptions | 3,147,121 |

Change in unrealized appreciation (depreciation) on:

| | |
|---|-------------------------|
| Investments | <u>6,675,217</u> |
| Net realized and unrealized gain (loss) on investments | <u>2,038,363</u> |

| | |
|--|-----------------------------------|
| Net increase (decrease) in net assets resulting from operations | <u><u>\$ 2,509,973</u></u> |
|--|-----------------------------------|

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

STATEMENTS OF CHANGES IN NET ASSETS

| | Year Ended April 30, 2023 | Year Ended April 30, 2022 |
|--|---------------------------------|---------------------------------|
| OPERATIONS | | |
| Net investment income (loss) | \$ 471,610 | \$ 279,009 |
| Net realized gain (loss) on investments | (4,636,854) | 7,486,750 |
| Change in unrealized appreciation (depreciation) on investments | 6,675,217 | (8,468,411) |
| Net increase (decrease) in net assets resulting from operations | 2,509,973 | (702,652) |
| DISTRIBUTIONS TO SHAREHOLDERS | | |
| Net distributions to shareholders | (495,967) | (84,885) |
| Total distributions to shareholders | (495,967) | (84,885) |
| CAPITAL SHARE TRANSACTIONS | | |
| Proceeds from shares sold | 36,258,375 | 50,448,275 |
| Payments for shares redeemed | (41,495,320) | (37,903,024) |
| Net increase (decrease) in net assets derived from capital share transactions (a) | (5,236,945) | 12,545,251 |
| Net increase (decrease) in net assets | \$ (3,222,939) | \$ 11,757,714 |
| NET ASSETS | | |
| Beginning of year | \$ 41,085,256 | \$ 29,327,542 |
| End of year | \$ 37,862,317 | \$ 41,085,256 |

(a) A summary of capital share transactions is as follows:

| | Shares | Shares |
|-------------------------------|-------------|-------------|
| Shares sold | 1,375,000 | 1,725,000 |
| Shares redeemed | (1,575,000) | (1,300,000) |
| Net increase (decrease) | (200,000) | 425,000 |

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

FINANCIAL HIGHLIGHTS

For a capital share outstanding throughout the year/period

| | Year Ended April 30, | | | Period Ended April 30, 2020 ⁽¹⁾ |
|--|----------------------|-----------|-----------|---|
| | 2023 | 2022 | 2021 | |
| Net asset value, beginning of year/period | \$ 26.51 | \$ 26.07 | \$ 20.97 | \$ 25.00 |
| INCOME (LOSS) FROM INVESTMENT OPERATIONS: | | | | |
| Net investment income (loss) ⁽²⁾ | 0.31 | 0.20 | (0.14) | 0.09 |
| Net realized and unrealized gain (loss) on investments ⁽⁸⁾ | 1.56 | 0.30 | 5.28 | (4.12) |
| Total from investment operations | 1.87 | 0.50 | 5.14 | (4.03) |
| DISTRIBUTIONS TO SHAREHOLDERS: | | | | |
| Distributions from: | | | | |
| Net investment income | (0.33) | (0.06) | (0.04) | — |
| Total distributions to shareholders | (0.33) | (0.06) | (0.04) | — |
| Net asset value, end of year/period | \$ 28.05 | \$ 26.51 | \$ 26.07 | \$ 20.97 |
| Total return | 7.16% | 1.87% | 24.55% | -16.13% ⁽³⁾ |
| SUPPLEMENTAL DATA: | | | | |
| Net assets at end of year/period (000's) | \$ 37,862 | \$ 41,085 | \$ 29,328 | \$ 16,250 |

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

FINANCIAL HIGHLIGHTS

For a capital share outstanding throughout the year/period (Continued)

| | Year Ended April 30, | | | Period Ended April 30, 2020 ⁽¹⁾ |
|--|----------------------|----------------------|----------------------|---|
| | 2023 | 2022 | 2021 | |
| RATIOS TO AVERAGE NET ASSETS: | | | | |
| Expenses before fees waived to average net assets . | 0.89% | 1.07% ⁽⁶⁾ | 2.92% | 2.27% ⁽⁴⁾ |
| Expenses after fees waived to average net assets .. | 0.89% | 1.07% ⁽⁶⁾ | 2.88% ⁽⁵⁾ | 2.12% ⁽⁴⁾⁽⁵⁾ |
| Expenses excluding dividend and interest expense on short positions before fees waived to average net assets | 0.89% | 0.92% ⁽⁶⁾ | 0.94% | 0.94% ⁽⁴⁾ |
| Expenses excluding dividend and interest expense on short positions after fees waived to average net assets | 0.89% | 0.92% ⁽⁶⁾ | 0.90% ⁽⁵⁾ | 0.79% ⁽⁴⁾⁽⁵⁾ |
| Net investment income (loss) to average net assets | 1.19% | 0.70% | -0.60% | 0.36% ⁽⁴⁾ |
| Net investment income (loss) excluding dividend and interest expense on short positions before fees waived to average net assets | 1.19% | 0.86% | 1.34% | 1.54% ⁽⁴⁾ |
| Net investment income (loss) excluding dividend and interest expense on short positions after fees waived to average net assets | 1.19% | 0.86% | 1.38% ⁽⁵⁾ | 1.69% ⁽⁴⁾⁽⁵⁾ |
| Portfolio turnover rate ⁽⁷⁾ | 105% | 86% | 233% | 207% ⁽³⁾ |

⁽¹⁾ Commencement of operations on May 14, 2019.

⁽²⁾ Calculated based on average shares outstanding during the period.

⁽³⁾ Not annualized.

⁽⁴⁾ Annualized.

⁽⁵⁾ Effective from commencement of operations through August 31, 2020, the Adviser contractually agreed to waive 15 basis points (0.15%) of its management fees for the Fund.

⁽⁶⁾ Effective December 7, 2021, the Adviser reduced its management fee from 0.94% to 0.89%.

⁽⁷⁾ Excludes the impact of in-kind transactions.

⁽⁸⁾ Realized and unrealized gains and losses per share in this caption are balancing amounts necessary to reconcile the change in net asset value per share for the period, and may not reconcile with the aggregate gains and losses in the Statement of Operations due to share transactions for the period.

The accompanying notes are an integral part of these financial statements.

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023

NOTE 1 – ORGANIZATION

The Acquirers Fund (the “Fund”) is a diversified series of ETF Series Solutions (“ESS” or the “Trust”), an open-end management investment company consisting of multiple investment series, organized as a Delaware statutory trust on February 9, 2012. The Trust is registered with the Securities and Exchange Commission (“SEC”) under the Investment Company Act of 1940, as amended (the “1940 Act”), as an open-end management investment company and the offering of the Fund’s shares is registered under the Securities Act of 1933, as amended (the “Securities Act”). The investment objective of the Fund is to seek capital appreciation. Prior to December 7, 2021, the investment objective of the Fund was to track the performance, before fees and expenses, of the Acquirer’s Index (the “Index”). The Fund commenced operations on May 14, 2019.

The end of the reporting period for the Fund is April 30, 2023, and the period covered by these Notes to Financial Statements is the period from May 1, 2022 to April 30, 2023 (the “current fiscal period”).

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

The Fund is an investment company and accordingly follows the investment company accounting and reporting guidance of the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 946 Financial Services-Investment Companies.

The following is a summary of significant accounting policies consistently followed by the Fund. These policies are in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”).

- A. *Security Valuation.* All equity securities, including domestic and foreign common stocks, preferred stocks, and exchange traded funds that are traded on a national securities exchange, except those listed on The Nasdaq Stock Market®, Nasdaq Global Select Markets® and Nasdaq Capital Market Exchange® (collectively, “Nasdaq”) are valued at the last reported sale price on the exchange on which the security is principally traded. Securities traded on Nasdaq will be valued at the Nasdaq Official Closing Price (“NOCP”). If, on a particular day, an exchange-traded or Nasdaq security does not trade, then the mean between the most recent quoted bid and asked prices will be used. All equity securities that are not traded on a listed exchange are valued at the last sale price in the over-the-counter market. If a non-exchange traded security does not trade on a particular day, then the mean between the last quoted closing bid and asked price will be used. Prices denominated in foreign currencies are converted to U.S. dollar equivalents at the current exchange rate, which approximates fair value.

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

Investments in mutual funds, including money market funds, are valued at their net asset value (“NAV”) per share.

Securities for which quotations are not readily available are valued at their respective fair values in accordance with pricing procedures adopted by the Fund’s Board of Trustees (the “Board”). When a security is “fair valued,” consideration is given to the facts and circumstances relevant to the particular situation, including a review of various factors set forth in the pricing procedures adopted by the Board. The use of fair value pricing by the Fund may cause the NAV of its shares to differ significantly from the NAV that would be calculated without regard to such considerations.

As described above, the Fund utilizes various methods to measure the fair value of its investments on a recurring basis. U.S. GAAP establishes a hierarchy that prioritizes inputs to valuations methods. The three levels of inputs are:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities that the Fund has the ability to access.

Level 2 – Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.

Level 3 – Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available; representing the Fund’s own assumptions about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including, for example, the type of security, whether the security is new and not yet established in the marketplace, the liquidity of markets, and other characteristics particular to the security. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised in determining fair value is greatest for instruments categorized in Level 3.

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety, is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

The following is a summary of the inputs used to value the Fund's investments as of the end of the current fiscal period:

| <u>Assets[^]</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|---------------------------------|----------------------|----------------|----------------|----------------------|
| Common Stocks | \$ 37,827,317 | \$ — | \$ — | \$ 37,827,317 |
| Short-Term Investments | 10,000 | — | — | 10,000 |
| Total Investments in Securities | <u>\$ 37,837,317</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ 37,837,317</u> |

[^] See Schedule of Investments for breakout of investments by sector classification.

During the current fiscal period, the Fund did not recognize any transfers to or from Level 3.

- B. *Federal Income Taxes.* The Fund's policy is to comply with the requirements of Subchapter M of the Internal Revenue Code of 1986, as amended, applicable to regulated investment companies and to distribute substantially all of its net investment income and net capital gains to shareholders. Therefore, no federal income tax provision is required. The Fund plans to file U.S. Federal and applicable state and local tax returns.

The Fund recognizes the tax benefits of uncertain tax positions only when the position is more likely than not to be sustained. Management has analyzed the Fund's uncertain tax positions and concluded that no liability for unrecognized tax benefits should be recorded related to uncertain tax positions. Management is not aware of any tax positions for which it is reasonably possible that the total amounts of unrecognized tax benefits will change materially in the next 12 months. Income and capital gain distributions are determined in accordance with federal income tax regulations, which may differ from U.S. GAAP. The Fund recognizes interest and penalties, if any, related to unrecognized tax benefits on uncertain tax positions as income tax expenses in the Statement of Operations. During the current fiscal period, the Fund did not incur any interest or penalties.

- C. *Security Transactions and Investment Income.* Investment securities transactions are accounted for on the trade date. Gains and losses realized on sales of securities are determined on a specific identification basis. Dividend

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

income is recorded on the ex-dividend date. Non-cash dividends included in dividend income or separately disclosed, if any, are recorded at the fair value of the security received. Interest income is recorded on an accrual basis. Withholding taxes on foreign dividends, if any, have been provided for in accordance with the Fund's understanding of the applicable tax rules and regulations.

- D. *Foreign Currency.* Investment securities and other assets and liabilities denominated in foreign currencies are translated into U.S. dollar amounts at the date of valuation. Purchases and sales of investment securities and income and expense items denominated in foreign currencies are translated into U.S. dollar amounts on the respective dates of such transactions. The Fund does not isolate that portion of the results of operations resulting from changes in foreign exchange rates on investments and currency gains or losses realized between the trade and settlement dates on securities transactions from the fluctuations arising from changes in market prices of securities held. Such fluctuations are included with the net realized and unrealized gain or loss from investments. The Fund reports net realized foreign exchange gains or losses that arise from sales of foreign currencies, currency gains or losses realized between the trade and settlement dates on foreign currency transactions, and the difference between the amounts of dividends, interest, and foreign withholding taxes recorded on the Fund's books and the U.S. dollar equivalent of the amounts actually received or paid. Net unrealized foreign exchange gains and losses arise from changes in the fair values of assets and liabilities, other than investments in securities at fiscal period end, resulting from changes in exchange rates.
- E. *Distributions to Shareholders.* Distributions to shareholders from net investment income and net realized gains on securities are declared and paid by the Fund at least annually. Distributions are recorded on the ex-dividend date.
- F. *Use of Estimates.* The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the current fiscal period. Actual results could differ from those estimates.
- G. *Share Valuation.* The NAV per share of the Fund is calculated by dividing the sum of the value of the securities held by the Fund, plus cash and other assets, minus all liabilities (including estimated accrued expenses) by the total number of outstanding shares of the Fund, rounded to the nearest cent. The

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

Fund's shares will not be priced on the days on which the New York Stock Exchange ("NYSE") is closed for trading. The offering and redemption price per share of the Fund is equal to the Fund's NAV per share.

- H. *Reclassification of Capital Accounts.* U.S. GAAP requires that certain components of net assets relating to permanent differences be reclassified between financial and tax reporting. These reclassifications have no effect on net assets or NAV per share and primarily relate to differing book and tax treatments of redemptions in-kind and wash sales.

For the fiscal year ended April 30, 2023, the following table shows the reclassifications made:

| Distributable Earnings (Accumulated Deficit) | Paid-In Capital |
|---|------------------------|
| \$ (2,012,422) | \$ 2,012,422 |

- J. *Guarantees and Indemnifications.* In the normal course of business, the Fund enters into contracts with service providers that contain general indemnification clauses. The Fund's maximum exposure under these arrangements is unknown as this would involve future claims that may be against the Fund that have not yet occurred. However, based on experience, the Fund expects the risk of loss to be remote.
- K. *Subsequent Events.* In preparing these financial statements, management has evaluated events and transactions for potential recognition or disclosure through the date the financial statements were issued. Effective May 1, 2023, the management fee for the Fund has been reduced to an annual rate of 0.84% from 0.89%. There were no other events or transactions that occurred during the period subsequent to the end of the current fiscal period, that materially impacted the amounts or disclosures paid in the Fund's financial statements.

NOTE 3 – COMMITMENTS AND OTHER RELATED PARTY TRANSACTIONS

Acquirers Funds, LLC (the "Adviser"), serves as the investment adviser to the Fund. Pursuant to an Investment Advisory Agreement ("Advisory Agreement") between the Trust, on behalf of the Fund, and the Adviser, the Adviser provides investment advice to the Fund and oversees the day-to-day operations of the Fund, subject to the direction and control of the Board and the officers of the Trust. Under the Advisory Agreement, the Adviser is responsible for arranging, in consultation with Toroso Investments, LLC (the "Sub-Adviser"), transfer agency, custody, fund administration and accounting, and other non-distribution related services necessary for the Fund to operate. Under the

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

Advisory Agreement, the Adviser has agreed to pay all expenses of the Fund, except for: the fee paid to the Adviser pursuant to the Advisory Agreement, interest charges on any borrowings, dividends and other expenses on securities sold short, taxes, brokerage commissions and other expenses incurred in placing orders for the purchase and sale of securities and other investment instruments, acquired fund fees and expenses, accrued deferred tax liability, extraordinary expenses, and distribution (12b-1) fees and expenses. For services provided to the Fund, the Fund pays the Adviser a unified management fee, which is calculated daily and paid monthly, at an annual rate of 0.89% of the Fund's average daily net assets. The Adviser is responsible for paying the Sub-Adviser.

U.S. Bancorp Fund Services, LLC, doing business as U.S. Bank Global Fund Services ("Fund Services" or "Administrator"), acts as the Fund's Administrator and, in that capacity, performs various administrative and accounting services for the Fund. The Administrator prepares various federal and state regulatory filings, reports and returns for the Fund, including regulatory compliance monitoring and financial reporting; prepares reports and materials to be supplied to the Board; monitors the activities of the Fund's Custodian, transfer agent and fund accountant. Fund Services also serves as the transfer agent and fund accountant to the Fund. U.S. Bank N.A. (the "Custodian"), an affiliate of Fund Services, serves as the Fund's Custodian.

A Trustee and all officers of the Trust are affiliated with the Administrator and Custodian.

NOTE 4 – PURCHASES AND SALES OF SECURITIES

During the current fiscal period, purchases and sales of securities by the Fund, excluding short-term securities and in-kind transactions, were as follows:

| <u>Purchases</u> | <u>Sales</u> |
|------------------|---------------|
| \$ 41,207,614 | \$ 41,966,222 |

During the current fiscal period, there were no purchases or sales of U.S. Government securities by the Fund.

During the current fiscal period, in-kind transactions associated with creations and redemptions for the Fund were as follows:

| <u>In-Kind Purchases</u> | <u>In-Kind Sales</u> |
|------------------------------|--------------------------|
| \$ 35,985,013 | \$ 40,309,782 |

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

NOTE 5 – INCOME TAX INFORMATION

The components of distributable earnings (accumulated deficit) and cost basis of investments for federal income tax purposes at April 30, 2023 were as follows:

| | |
|--|------------------------|
| Tax cost of investments | \$ 38,067,409 |
| Gross tax unrealized appreciation | \$ 2,322,239 |
| Gross tax unrealized depreciation | <u>(2,552,331)</u> |
| Net tax unrealized appreciation (depreciation) | (230,092) |
| Undistributed ordinary income | 125,033 |
| Undistributed long-term capital gains | — |
| Other accumulated gain (loss) | <u>(12,556,384)</u> |
| Distributable earnings (accumulated deficit) | <u>\$ (12,661,443)</u> |

The differences between the cost basis for financial statement and federal income tax purposes are primarily due to timing differences in recognizing wash sales.

A regulated investment company may elect for any taxable year to treat any portion of any qualified late year loss as arising on the first day of the next taxable year. Qualified late year losses are certain capital and ordinary losses which occur during the portion of the Fund's taxable year subsequent to October 31 and December 31, respectively. For the taxable year ended April 30, 2023, the Fund did not elect to defer any post-October capital losses or late year ordinary losses.

As of April 30, 2023, the Fund had a short-term capital loss carryforward of \$10,927,626 and a long-term capital loss carryforward of \$1,628,758. These amounts do not have an expiration date.

The tax character of distributions paid by the Fund during the fiscal years ended April 30, 2023 and April 30, 2022, was as follows:

| | <u>Year Ended</u> <u>April 30, 2023</u> | <u>Year Ended</u> <u>April 30, 2022</u> |
|-----------------|--|--|
| Ordinary Income | \$ 495,967 | \$ 84,885 |

NOTE 6 – SHARE TRANSACTIONS

Shares of the Fund are listed and trade on the New York Stock Exchange Arca, Inc. ("NYSE Arca"). Market prices for the shares may be different from their NAV. The Fund issues and redeems shares on a continuous basis at NAV generally in large blocks of shares called "Creation Units." Creation Units are issued and redeemed principally in-kind for securities included in a specified universe. Once created, shares generally trade in the secondary market at market prices that change throughout the day. Except

The Acquirers Fund

NOTES TO FINANCIAL STATEMENTS

April 30, 2023 (Continued)

when aggregated in Creation Units, shares are not redeemable securities of the Fund. Creation Units may only be purchased or redeemed by certain financial institutions (“Authorized Participants”). An Authorized Participant is either (i) a broker-dealer or other participant in the clearing process through the Continuous Net Settlement System of the National Securities Clearing Corporation or (ii) a Depository Trust Company participant and, in each case, must have executed a Participant Agreement with the Distributor. Most retail investors do not qualify as Authorized Participants nor have the resources to buy and sell whole Creation Units. Therefore, they are unable to purchase or redeem shares directly from the Fund. Rather, most retail investors may purchase shares in the secondary market with the assistance of a broker and are subject to customary brokerage commissions or fees.

The Fund currently offers one class of shares, which has no front-end sales load, no deferred sales charge, and no redemption fee. A fixed transaction fee is imposed for the transfer and other transaction costs associated with the purchase or sale of Creation Units. The standard fixed transaction fee is \$300, payable to the Custodian. The fixed transaction fee may be waived on certain orders if the Fund’s Custodian has determined to waive some or all of the creation order costs associated with the order, or another party, such as the Adviser, has agreed to pay such fee. In addition, a variable fee, payable to the Fund, may be charged on all cash transactions or substitutes for Creation Units of up to a maximum of 2% as a percentage of the value of the Creation Units subject to the transaction. Variable fees received by the Fund, if any, are displayed in the Capital Shares Transactions section of the Statements of Changes in Net Assets. The Fund may issue an unlimited number of shares of beneficial interest, with no par value. All shares of the Fund have equal rights and privileges.

NOTE 7 – RISKS

Sector Risk. To the extent the Fund invests more heavily in particular sectors of the economy, its performance will be especially sensitive to developments that significantly affect those sectors.

The Acquirers Fund

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders of The Acquirers Fund and
Board of Trustees of ETF Series Solutions

Opinion on the Financial Statements

We have audited the accompanying statement of assets and liabilities, including the schedule of investments, of The Acquirers Fund (the “Fund”), a series of ETF Series Solutions, as of April 30, 2023, the related statement of operations for the year then ended, the statements of changes in net assets for the years ended April 30, 2023 and 2022, the financial highlights for the years ended April 30, 2023, 2022, and 2021 and for the period from May 19, 2019 (commencement of operations) through April 30, 2020, and the related notes (collectively referred to as the “financial statements”). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Fund as of April 30, 2023, the results of its operations, the changes in net assets, and the financial highlights for the periods indicated above, in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of the Fund’s management. Our responsibility is to express an opinion on the Fund’s financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (“PCAOB”) and are required to be independent with respect to the Fund in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our procedures included confirmation of securities owned as of April 30, 2023, by correspondence with the custodian. Our audits also included evaluating the accounting

The Acquirers Fund

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM (Continued)

principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

We have served as the Fund's auditor since 2019.

Cohen & Company, Ltd.

COHEN & COMPANY, LTD.
Milwaukee, Wisconsin
June 28, 2023

The Acquirers Fund

TRUSTEES AND OFFICERS

(Unaudited)

Additional information about each Trustee of the Trust is set forth below. The address of each Trustee of the Trust is c/o U.S. Bank Global Fund Services, 615 E. Michigan Street, Milwaukee, WI 53202.

| Name and Year of Birth | Position Held with the Trust | Term of Office and Length of Time Served | Principal Occupation(s) During Past 5 Years | Number of Portfolios in Fund Complex Overseen by Trustee | Other Directorships Held by Trustee During Past 5 Years |
|------------------------------------|--|--|---|--|---|
| Independent Trustees | | | | | |
| Leonard M. Rush, CPA Born: 1946 | Lead Independent Trustee and Audit Committee Chairman | Indefinite term; since 2012 | Retired; formerly Chief Financial Officer, Robert W. Baird & Co. Incorporated (wealth management firm) (2000–2011). | 57 | Independent Trustee, Managed Portfolio Series (34 portfolios) (since 2011). |
| David A. Massart Born: 1967 | Trustee and Nominating and Governance Committee Chairman | Indefinite term; since 2012; Committee Chairman since 2023 | Partner and Managing Director, Beacon Pointe Advisors, LLC (since 2022); Co-Founder, President, and Chief Investment Strategist, Next Generation Wealth Management, Inc. (2005–2021). | 57 | Independent Trustee, Managed Portfolio Series (34 portfolios) (since 2011). |
| Janet D. Olsen Born: 1956 | Trustee | Indefinite term; since 2018 | Retired; formerly Managing Director and General Counsel, Artisan Partners Limited Partnership (investment adviser) (2000–2013); Executive Vice President and General Counsel, Artisan Partners Asset Management Inc. (2012–2013); Vice President and General Counsel, Artisan Funds, Inc. (investment company) (2001–2012). | 57 | Independent Trustee, PPM Funds (2 portfolios) (since 2018). |

The Acquirers Fund

TRUSTEES AND OFFICERS

(Unaudited) (Continued)

| Name and Year of Birth | Position Held with the Trust | Term of Office and Length of Time Served | Principal Occupation(s) During Past 5 Years | Number of Portfolios in Fund Complex Overseen by Trustee | Other Directorships Held by Trustee During Past 5 Years |
|----------------------------------|------------------------------|--|--|--|---|
| Interested Trustee | | | | | |
| Michael A. Castino Born: 1967 | Trustee and Chairman | Indefinite term; Trustee since 2014; Chairman since 2013 | Managing Director, Investment Manager Solutions, Sound Capital Solutions LLC (since 2023); Senior Vice President, U.S. Bancorp Fund Services, LLC (2013-2023); Managing Director of Index Services, Zacks Investment Management (2011–2013). | 57 | None |

The officers of the Trust conduct and supervise its daily businesses. The address of each officer of the Trust is c/o U.S. Bank Global Services, 615 E. Michigan Street, Milwaukee, WI 53202. Additional information about the Trust’s officers is as follows:

| Name and Year of Birth | Position(s) Held with the Trust | Term of Office and Length of Time Served | Principal Occupation(s) During Past 5 Years |
|----------------------------------|--|--|--|
| Kristina R. Nelson Born: 1982 | President | Indefinite term; since 2019 | Senior Vice President, U.S. Bancorp Fund Services, LLC (since 2020); Vice President, U.S. Bancorp Fund Services, LLC (2014–2020). |
| Alyssa M. Bernard Born: 1988 | Vice President | Indefinite term; since 2021 | Vice President, U.S. Bancorp Fund Services, LLC (since 2021); Assistant Vice President, U.S. Bancorp Fund Services, LLC (2018–2021); Attorney, Waddell & Reed Financial, Inc. (2017–2018). |
| Cynthia L. Andrae Born: 1971 | Chief Compliance Officer and Anti-Money Laundering Officer | Indefinite term; since 2022 (other roles since 2021) | Vice President, U.S. Bancorp Fund Services, LLC (since 2019); Compliance Officer, U.S. Bancorp Fund Services, LLC (2015-2019). |

The Acquirers Fund

TRUSTEES AND OFFICERS

(Unaudited) (Continued)

| Name and Year of Birth | Position(s) Held with the Trust | Term of Office and Length of Time Served | Principal Occupation(s) During Past 5 Years |
|-------------------------------------|---------------------------------------|---|--|
| Kristen M. Weitzel Born: 1977 | Treasurer | Indefinite term; since 2014 (other roles since 2013) | Vice President, U.S. Bancorp Fund Services, LLC (since 2015). |
| Joshua J. Hinderliter Born: 1983 | Secretary | Indefinite term; since 2023 | Assistant Vice President, U.S. Bancorp Fund Services, LLC (since 2022); Managing Associate, Thompson Hine LLP (2016–2022). |
| Vladimir V. Gurevich Born: 1983 | Assistant Treasurer | Indefinite term; since 2022 | Assistant Vice President, U.S. Bancorp Fund Services, LLC (since 2023); Officer, U.S. Bancorp Fund Services, LLC (2021-2023); Fund Administrator, UMB Fund Services, Inc. (2015–2021). |
| Jason E. Shlensky Born: 1987 | Assistant Treasurer | Indefinite term; since 2019 | Assistant Vice President, U.S. Bancorp Fund Services, LLC (since 2019); Officer, U.S. Bancorp Fund Services, LLC (2014–2019). |
| Jessica L. Vorbeck Born: 1984 | Assistant Treasurer | Indefinite term; since 2020 | Assistant Vice President, U.S. Bancorp Fund Services, LLC (since 2022); Officer, U.S. Bancorp Fund Services, LLC (2014-2017, 2018-2022). |

The Statement of Additional Information (“SAI”) includes additional information about the Trustees and is available without charge, upon request, by calling toll free at (800) 617-0004, by accessing the SEC’s website at www.sec.gov, or by accessing the Fund’s website at www.acquirersfund.com.

The Acquirers Fund

EXPENSE EXAMPLE

For the Six-Months Ended April 30, 2023 (Unaudited)

As a shareholder of the Fund, you incur two types of costs: (1) transaction costs, including brokerage commissions on purchases and sales of Fund shares, and (2) ongoing costs, including management fees and other Fund expenses. This example is intended to help you understand your ongoing costs (in dollars) of investing in the Fund and to compare these costs with the ongoing costs of investing in other funds. The example is based on an investment of \$1,000 invested at the beginning of the period and held for the entire six-month period as indicated in the following Expense Example table.

Actual Expenses

The first line of the table provides information about actual account values based on actual returns and actual expenses. You may use the information in this line, together with the amount you invested, to estimate the expenses that you paid over the period. Simply divide your account value by \$1,000 (for example, an \$8,600 account value divided by \$1,000 = 8.6), then, multiply the result by the number in the first line under the heading entitled “Expenses Paid During the Period” to estimate the expenses you paid on your account during this period.

Hypothetical Example for Comparison Purposes

The second line of the table provides information about hypothetical account values based on a hypothetical return and hypothetical expenses based on the Fund’s actual expense ratio and an assumed rate of return of 5% per year before expenses, which is not the Fund’s actual return. The hypothetical account values and expenses may not be used to estimate the actual ending account balance or expenses you paid for the period. You may use this information to compare the ongoing costs of investing in the Fund and other funds. To do so, compare this 5% hypothetical example with the 5% hypothetical examples that appear in the shareholder reports of the other funds. Please note that the expenses shown in the table are meant to highlight your ongoing costs only and do not reflect any transactional costs, such as brokerage commissions paid on purchases and sales of Fund shares. Therefore, the second line of the table is useful in comparing ongoing costs only and will not help you determine the relative total costs of owning different funds. If these transactional costs were included, your costs would have been higher.

The Acquirers Fund

EXPENSE EXAMPLE

For the Six-Months Ended April 30, 2023 (Unaudited) (Continued)

| | Beginning Account Value November 1, 2022 | Ending Account Value April 30, 2023 | Expenses Paid During the Period⁽¹⁾ |
|--|---|--|--|
| Actual | \$ 1,000.00 | \$ 1,148.20 | \$4.74 |
| Hypothetical (5% annual return before expenses) | \$ 1,000.00 | \$ 1,020.38 | \$4.46 |

⁽¹⁾ The dollar amounts shown as expenses paid during the period are equal to the annualized six-month expense ratio, 0.89%, multiplied by the average account value during the period, multiplied by 181/365, to reflect the one-half year period.

The Acquirers Fund

APPROVAL OF ADVISORY AGREEMENTS & BOARD CONSIDERATIONS (Unaudited)

Pursuant to Section 15(c) of the Investment Company Act of 1940 (the “1940 Act”), at a meeting held on April 5-6, 2023 (the “Meeting”), the Board of Trustees (the “Board”) of ETF Series Solutions (the “Trust”) approved the continuance of the Investment Advisory Agreement (the “Advisory Agreement”) between Acquirers Funds, LLC (the “Adviser”) and the Trust, on behalf of The Acquirers Fund (the “Fund”), and the Investment Sub-Advisory Agreement (the “Sub-Advisory Agreement”) (together, the “Agreements”) among the Adviser, the Trust, on behalf of the Fund, and Toroso Investments, LLC (the “Sub-Adviser” and, together with the Adviser, the “Advisers”).

Prior to the Meeting, the Board, including the Trustees who are not parties to the Agreements or “interested persons” of any party thereto, as defined in the 1940 Act (the “Independent Trustees”), reviewed written materials (the “Materials”), including information from the Advisers regarding, among other things: (i) the nature, extent, and quality of the services provided by the Advisers; (ii) the historical performance of the Fund; (iii) the cost of the services provided and the profits realized by the Advisers or their affiliates from services rendered to the Fund; (iv) comparative fee and expense data for the Fund and other investment companies with similar investment objectives, including a report prepared by Barrington Partners, an independent third party, that compares the Fund’s investment performance, fees and expenses to relevant market benchmarks and peer groups (the “Barrington Report”); (v) the extent to which any economies of scale realized by the Advisers in connection with their services to the Fund are shared with Fund shareholders; (vi) any other financial benefits to the Advisers and their affiliates resulting from services rendered to the Fund; and (vii) other factors the Board deemed to be relevant.

The Board also considered that the Advisers, along with other service providers of the Fund, had provided written and oral updates on the firm over the course of the year with respect to their roles as investment adviser and sub-adviser, respectively, to the Fund, and the Board considered that information alongside the Materials in its consideration of whether the Agreements should be continued. Additionally, representatives from the Advisers provided an oral overview of the Fund’s strategy, the services provided to the Fund by the Advisers, and additional information about the Advisers’ personnel and business operations. The Board then discussed the Materials and the Advisers’ oral presentations, as well as any other relevant information received by the Board at the Meeting and at prior meetings, and deliberated on the approval of the continuation of the Agreements in light of this information.

Approval of the Continuation of the Advisory Agreement with the Adviser

Nature, Extent, and Quality of Services Provided. The Trustees considered the scope of services provided under the Advisory Agreement, noting that the Adviser had provided and would continue to provide investment management services to the Fund. In considering the nature, extent, and quality of the services provided by the Adviser,

The Acquirers Fund

APPROVAL OF ADVISORY AGREEMENTS & BOARD CONSIDERATIONS (Unaudited) (Continued)

the Board considered the quality of the Adviser's compliance program and past reports from the Trust's Chief Compliance Officer ("CCO") regarding the CCO's review of the Adviser's compliance program. The Board also considered its previous experience with the Adviser providing investment management services to the Fund. The Board noted that it had received a copy of the Adviser's registration form and financial statements, as well as the Adviser's response to a detailed series of questions that included, among other things, information about the Adviser's decision-making process, the background and experience of the firm's key personnel, and the firm's compliance policies, marketing practices, and brokerage information.

The Board also considered other services provided by the Adviser to the Fund, including oversight of the Fund's sub-adviser, monitoring the Fund's adherence to its investment restrictions and compliance with the Fund's policies and procedures and applicable securities regulations, as well as monitoring the extent to which the Fund achieves its investment objective as an actively managed fund.

Historical Performance. The Trustees next considered the Fund's performance. The Board observed that additional information regarding the Fund's past investment performance, for periods ended December 31, 2022, had been included in the Materials, including the Barrington Report, which compared the performance results of the Fund with the returns of a group of ETFs selected by Barrington Partners as most comparable (the "Peer Group") as well as with funds in the Fund's Morningstar category – US Fund Large Blend (the "Category Peer Group"). Additionally, at the Board's request, the Adviser identified the funds the Adviser considered to be the Fund's most direct competitors (the "Selected Peer Group") and provided the Selected Peer Group's performance results. The funds included by the Adviser in the Selected Peer Group include funds that, based on a combination of quantitative and qualitative considerations made by the Adviser, have similar investment objectives and principal investment strategies as the Fund. The Board took into consideration the Adviser's view that the Selected Peer Group was comprised primarily of U.S. large- and mid-cap value funds, but the Board also noted that the Fund converted to an actively managed, long-only value investing strategy from a passively managed, long-short investing strategy in December 2021, which continued to impact the comparability of the Fund's long-term performance returns.

The Board noted that, for the one-year period ended December 31, 2022, the Fund slightly outperformed its broad-based benchmark, the S&P 500 Index, but the Fund significantly underperformed the same benchmark over the three-year and since inception periods. The S&P 500 provides an indication of the performance of the large-cap U.S. equity market. In comparing the Fund's performance to that of the benchmark, the Board noted that the Fund, unlike its benchmark, invests more narrowly, actively

The Acquirers Fund

APPROVAL OF ADVISORY AGREEMENTS & BOARD CONSIDERATIONS (Unaudited) (Continued)

selecting approximately 30 stocks that the Adviser believes to be undervalued and fundamentally strong. Further, the Board noted that the Fund employed a long-short strategy prior to December 7, 2021.

The Board further noted that, for the three-year period ended December 31, 2022, the Fund significantly underperformed the median return of its Peer Group and Category Peer Group. The Board also considered that, for the one-year period, although the Fund significantly underperformed the median return of its Peer Group, the Fund only slightly underperformed its Category Peer Group.

Cost of Services Provided and Economies of Scale. The Board then reviewed the Fund's fees and expenses. The Board took into consideration that the Adviser had charged, and would continue to charge, a "unified fee," meaning the Fund pays no expenses other than the advisory fee and, if applicable, certain other costs such as interest, brokerage, acquired fund fees and expenses, extraordinary expenses, and, to the extent it is implemented, fees pursuant to a Distribution and/or Shareholder Servicing (12b-1) Plan. The Board noted that the Adviser had been and would continue to be responsible for compensating the Trust's other service providers and paying the Fund's other expenses out of the Adviser's own fee and resources.

The Board compared the Fund's net expense ratio to its Peer Group and Category Peer Group as shown in the Barrington Report, as well as its Selected Peer Group. The Board noted that the Fund's net expense ratio was higher than that of each of the funds in its Peer Group and its management fee was higher than that of each of the funds in its Peer Group and Category Peer Group. The Board further noted that the Fund's net expense ratio was higher than the median net expense ratio of the funds in its Category Peer Group. In addition, the Board noted that the Fund's management fee and net expense ratio were higher than those of all of the funds in its Selected Peer Group.

The Board then considered the Adviser's financial resources and information regarding the Adviser's ability to support its management of the Fund and obligations under the unified fee arrangement, noting that the Adviser had provided its financial statements for the Board's review. The Board also evaluated the compensation and benefits received by the Adviser from its relationship with the Fund, taking into account an analysis of the Adviser's profitability with respect to the Fund at various actual and projected Fund asset levels.

The Board then considered the Adviser's proposal to reduce its management fee by five basis points, noting that the Adviser had previously reduced its management fee by an additional five basis points when the Fund changed its investment objective and principal investment strategy in December 2021. The Board also considered the potential need for future fee reductions as well as the benefits of structuring the advisory fee schedule to include asset-level breakpoints. The Board expressed the

The Acquirers Fund

APPROVAL OF ADVISORY AGREEMENTS & BOARD CONSIDERATIONS (Unaudited) (Continued)

view that it currently appeared that the Adviser might realize economies of scale in managing the Fund as assets grow in size. The Board noted that, should the Adviser realize economies of scale in the future, the Board would evaluate whether those economies were appropriately shared with Fund shareholders, whether through the structure and amount of the fee or by other means.

Conclusion. No single factor was determinative of the Board's decision to approve the continuation of the Advisory Agreement, amended to reduce the Fund's management fee; rather, the Board based its determination on the total mix of information available to it. Based on a consideration of all the factors in their totality, the Board, including the Independent Trustees, unanimously determined that the Advisory Agreement, including the compensation payable under the agreement, was fair and reasonable to the Fund. The Board, including the Independent Trustees, unanimously determined that the approval of the continuation of the Advisory Agreement was in the best interests of the Fund and its shareholders.

Approval of the Continuation of the Sub-Advisory Agreement with the Sub-Adviser

Nature, Extent, and Quality of Services Provided. The Trustees considered the scope of services provided under the Sub-Advisory Agreement, noting that the Sub-Adviser had provided and would continue to provide investment management services to the Fund. In considering the nature, extent, and quality of the services provided by the Sub-Adviser, the Board considered the quality of the Sub-Adviser's compliance program and past reports from the Trust's CCO regarding the CCO's review of the Sub-Adviser's compliance program. The Board also considered its previous experience with the Sub-Adviser providing investment management services to the Fund. The Board noted that it had received a copy of the Sub-Adviser's registration form and financial statements, as well as the Sub-Adviser's response to a detailed series of questions that included, among other things, information about the Sub-Adviser's decision-making process, the background and experience of the firm's key personnel, and the firm's compliance policies, and marketing practices.

The Board noted the responsibilities that the Sub-Adviser has as the Fund's investment sub-adviser, including: responsibility for the general management of the day-to-day investment and reinvestment of the assets of the Fund; determining the daily basket of deposit securities and cash components; executing portfolio security trades for purchases and redemptions of the Fund's shares conducted on a cash-in-lieu basis; oversight of general portfolio compliance with applicable securities laws, regulations, and investment restrictions; responsibility for quarterly reporting to the Board; and implementation of Board directives as they relate to the Fund. The Board also considered the Sub-Adviser's resources and capacity with respect to portfolio management, compliance, and operations given the number of funds and/or accounts for which it provides sub-advisory services.

The Acquirers Fund

APPROVAL OF ADVISORY AGREEMENTS & BOARD CONSIDERATIONS (Unaudited) (Continued)

Historical Performance. The Trustees next reviewed the Fund's performance, noting that the Sub-Adviser's portfolio managers actively manage the Fund's investments. The Board considered the same performance information that it reviewed as part of its due diligence with respect to the Adviser's performance. In particular, the Board considered the Barrington Report, which compared the Fund's performance with the returns of the Peer Group and the Category Peer Group for the periods ended December 31, 2022, as well as other relevant information contained in the Materials, including a comparison of the Fund's performance with the returns of the Selected Peer Group. The Board considered the Sub-Adviser's performance with respect to the Fund's past investment performance in light of these reports.

Cost of Services Provided and Economies of Scale. The Board reviewed the sub-advisory fees paid by the Adviser to the Sub-Adviser for its services to the Fund, noting that the sub-advisory fee would not change as a result of the reduction in management fee. The Board considered that the fees paid to the Sub-Adviser are paid by the Adviser and noted that the fee reflected an arm's-length negotiation between the Adviser and the Sub-Adviser. The Board further determined that the fees reflected an appropriate allocation of the advisory fee paid to each firm given the work performed by each firm and noted that the fees were generally lower than or in line with those charged by the Sub-Adviser in connection with other ETFs managed by the Sub-Adviser. The Board also evaluated the compensation and benefits received by the Sub-Adviser from its relationship with the Fund, taking into account an analysis of the Sub-Adviser's profitability with respect to the Fund at various actual and projected Fund asset levels.

The Board expressed the view that it currently appeared that the Sub-Adviser might realize economies of scale in managing the Fund as assets grow in size, noting that the Fund's sub-advisory fee rate did not include asset-level breakpoints. However, the Board considered that if the Fund's sub-advisory fee schedule included breakpoints, any benefits from an increase in assets under management would accrue to the Adviser due to its unified fee. Consequently, the Board determined that it would monitor advisory and sub-advisory fees as the Fund grows to determine whether economies of scale were being effectively shared with the Fund and its shareholders.

Conclusion. No single factor was determinative of the Board's decision to approve the continuation of the Sub-Advisory Agreement; rather, the Board based its determination on the total mix of information available to it. Based on a consideration of all the factors in their totality, the Board, including the Independent Trustees, unanimously determined that the Sub-Advisory Agreement, including the compensation payable under the agreement, was fair and reasonable to the Fund. The Board, including the Independent Trustees, unanimously determined that the approval of the continuation of the Sub-Advisory Agreement was in the best interests of the Fund and its shareholders.

The Acquirers Fund

REVIEW OF LIQUIDITY RISK MANAGEMENT PROGRAM

(Unaudited)

Pursuant to Rule 22e-4 under the Investment Company Act of 1940, the Trust, on behalf of the series of the Trust covered by this shareholder report (the “Series”), has adopted a liquidity risk management program to govern the Trust’s approach to managing liquidity risk. Rule 22e-4 seeks to promote effective liquidity risk management, thereby reducing the risk that a fund will be unable to meet its redemption obligations and mitigating dilution of the interests of fund shareholders. The Trust’s liquidity risk management program is tailored to reflect the Series’ particular risks, but not to eliminate all adverse impacts of liquidity risk, which would be incompatible with the nature of such Series.

The investment adviser to the Series has adopted and implemented its own written liquidity risk management program (the “Program”) tailored specifically to assess and manage the liquidity risk of the Series.

At a recent meeting of the Board of Trustees of the Trust, the Trustees received a report pertaining to the operation, adequacy, and effectiveness of implementation of the Program for the period ended December 31, 2022. The report concluded that the Program is reasonably designed to assess and manage the Series’ liquidity risk and has operated adequately and effectively to manage such risk. The report reflected that there were no liquidity events that impacted the Series’ ability to timely meet redemptions without dilution to existing shareholders. The report further noted that no material changes have been made to the Program since its implementation.

There can be no assurance that the Program will achieve its objectives in the future. Please refer to the prospectus for more information regarding the Series’ exposure to liquidity risk and other principal risks to which an investment in the Series may be subject.

The Acquirers Fund

FEDERAL TAX INFORMATION

(Unaudited)

For the fiscal year ended April 30, 2023, certain dividends paid by the Fund may be subject to the maximum rate of 23.8%, as provided for by the Jobs and Growth Tax relief Reconciliation Act of 2003.

The percentage of dividends declared from ordinary income designated as qualified dividend income was 100.00%.

For corporate shareholders, the percentage of ordinary income distributions that qualified for the corporate dividend received deduction for the fiscal year ended April 30, 2023 was 100.00%.

The percentage of taxable ordinary income distributions that are designated as short-term capital gain distributions under Internal Revenue Section 871(k)(2)(C) for the Fund was 0.00%.

INFORMATION ABOUT PORTFOLIO HOLDINGS

(Unaudited)

The Fund files its complete schedule of portfolio holdings for its first and third fiscal quarters with the SEC on Part F of Form N-PORT. The Fund's Part F of Form N-PORT is available without charge, upon request, by calling toll-free at (800) 617-0004. Furthermore, you may obtain the Part F of Form N-PORT on the SEC's website at www.sec.gov, or on the Fund's website at www.acquirersfund.com. The Fund's portfolio holdings are posted on its website at www.acquirersfund.com daily.

INFORMATION ABOUT PROXY VOTING

(Unaudited)

A description of the policies and procedures the Fund uses to determine how to vote proxies relating to portfolio securities is provided in the SAI. The SAI is available without charge, upon request, by calling toll-free at (800) 617-0004, by accessing the SEC's website at www.sec.gov or by accessing the Fund's website at www.acquirersfund.com.

When available, information regarding how the Fund voted proxies relating to portfolio securities during the twelve-month period ending June 30 is available by calling toll-free at (800) 617-0004 or by accessing the SEC's website at www.sec.gov.

The Acquirers Fund

FREQUENCY DISTRIBUTION OF PREMIUMS AND DISCOUNTS (Unaudited)

Information regarding how often shares of the Fund trade on the exchange at a price above (i.e. at a premium) or below (i.e. at a discount) the NAV of the Fund is available, without charge, on the Fund's website at www.acquirersfund.com.

(This Page Intentionally Left Blank.)

Adviser

Acquirers Funds, LLC
609 Deep Valley Drive, Suite 200
Rolling Hills, California 90274

Sub-Adviser

Toroso Investments, LLC
898 N. Broadway, Suite 2
Massapequa, New York 11758

Distributor

Quasar Distributors, LLC
111 East Kilbourn Avenue, Suite 2200
Milwaukee, Wisconsin 53202

Custodian

U.S. Bank National Association
1555 North Rivercenter Drive, Suite 302
Milwaukee, Wisconsin 53212

Transfer Agent

U.S. Bancorp Fund Services, LLC
615 East Michigan Street
Milwaukee, Wisconsin 53202

Independent Registered Public Accounting Firm

Cohen & Company, Ltd.
342 North Water Street, Suite 830
Milwaukee, Wisconsin 53202

Legal Counsel

Morgan, Lewis & Bockius LLP
1111 Pennsylvania Avenue, NW
Washington, DC 20004

The Acquirers Fund

Symbol – ZIG
CUSIP – 26922A263